

**TABLE 2.1****Typology of Progress-Prone and Progress-Resistant Cultures**

Based on the original structure of Mariano Grondona with inputs from Irakli Chkonia,  
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<u>Factor</u>	<u>Progress-Prone Culture</u>	<u>Progress-Resistant Culture</u>
<b><u>WORLDVIEW</u></b>		
1. Religion	Nurtures rationality, achievement; promotes material pursuits; focus on this world; pragmatism	Nurtures irrationality; inhibits material pursuits; focus on the other world; utopianism
2. Destiny	I can influence my destiny for the better.	Fatalism, resignation, sorcery
3. Time orientation	Future focus promotes planning, punctuality, deferred gratification	Present or past focus discourages planning, punctuality, saving
4. Wealth	Product of human creativity, expandible (positive sum)	What exists (zero-sum)
5. Knowledge	Practical, verifiable; facts matter	Abstract, theoretical, cosmological, not verifiable; debate matters
<b><u>VALUES, VIRTUES</u></b>		
6. Ethical code	Rigorous within realistic norms; feeds trust	Elastic, wide gap twixt utopian norms and behavior=mistrust
7. The lesser virtues	A job well done, tidiness, courtesy, punctuality matter	Lesser virtues unimportant; love, justice, courage matter
8. Education	Indispensable; promotes autonomy, heterodoxy, dissent, creativity	Less priority; promotes dependency, orthodoxy
<b><u>ECONOMIC BEHAVIOR</u></b>		
9. Work/achievement	Live to work: work leads to wealth	Work to live: work doesn't lead to wealth; work is for the poor
10. Frugality	The mother of investment and prosperity	A threat to equality
11. Entrepreneurship	Investment and creativity	Rent-seeking
12. Risk propensity	Moderate	Low; occasional adventures
13. Competition	Leads to excellence	Aggression; A threat to equality--and privilege
14. Innovation	Open; rapid adaptation	Suspicious; slow adaptation
15. Advancement	Merit, achievement	Family, patron, connections

## **SOCIAL BEHAVIOR**

16. Rule of law/corruption	Reasonably law abiding; corruption is prosecuted	Money, connections matter; corruption is tolerated
17. Radius of identification and trust	Stronger identification with the broader society	Stronger identification with the narrow community
18. Family	The idea of "family" extends to the broader society	The family is a fortress against the broader society
19. Association (social capital)	Trust, identification breed cooperation, affiliation, participation	Mistrust breeds excessive individualism, anomie
20. The individual/the group	Emphasizes the individual but not excessively	Emphasizes the collectivity
21. Authority	Dispersed: checks and balances, consensus	Centralized: unfettered, often arbitrary
22. Role of elites	Responsibility to society	Power and rent seeking; exploitative
23. Church-state relations	Secularized; wall between church and state	Religion plays major role in civic sphere
24. Gender relationships	If not a reality, equality at least not inconsistent with value system	Women subordinated to men in most dimensions of life
25. Fertility	The number of children should depend on the family's capacity to raise and educate them	Children are the gifts of God; they are an economic asset